

Federal Communications Commission Washington, D.C. 20554	OMB 3060-1033 September 2003	FOR FCC USE ONLY
FCC 396-C		
Multi-Channel Video Program Distributor EEO Program Annual Report		FOR COMMISSION USE ONLY FILE NO. -
Read INSTRUCTIONS Before Filling Out Form		

SECTION I IDENTIFYING INFORMATION

A. Name of Operator:
COMCAST CABLE COMMUNICATIONS, LLC.

MSO Name:
COMCAST COMMUNICATIONS, LLC.

B. Employment Unit's Mailing Address
1701 JFK BOULEVARD
NORTH EAST DIVISION

City PHILADELPHIA	State PA	Zip Code 19103-
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FCC Registration Number:

Emp. Unit ID # 11582

Application Purpose

New Program Report

Amendment to Program Report

Supplemental Investigation Sheet (SIS) Attached

C. County and State in which unit's employment office is located
HENRICO, VA

D. Category of Respondent (check applicable box)

Fewer than six (6) full-time employees during the selected payroll period: Complete Sections I, II and V

Six (6) or more full-time employees during the selected payroll period: Complete ALL sections of the Form 396-C and the Supplemental Investigation Sheet, if attached

E. Pay Period Covered by this Report (inclusive dates) 8/19/2012-9/1/2012

F. Attachments: (See "Exhibit" buttons, below.)

SECTION II COMMUNITY INFORMATION

System Communities Comprising Local Employment Unit			
Ident No.	Name of Community	Location (State)	Type

Review the list of communities served on the previous year's submission and attach as [Exhibit 1] Exhibit A any additions or deletions, using the format noted above. NOTE: APPLICABLE ONLY TO CABLE OPERATORS AND NOT TO OTHER MVPD UNITS.

SECTION III EEO POLICY AND PROGRAM REQUIREMENTS

Check YES or NO to each of the following questions. If answer to any question below is NO, attach as Exhibit B an explanation.

[Exhibit 2]

1.	Have you complied with the outreach provisions of the FCC's MPVD Equal Employment Opportunity Rule, 47 C.F.R. Section 76.75(b), during the twelve month period prior to filing this form?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
2.	Do you disseminate widely your EEO Program to job applicants, employees, and those with whom you regularly do business?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
3.	Do you contact organizations, media, educational institutions, and other potential sources of applicants for referrals whenever job vacancies are available in your organization?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
4.	Do you undertake to offer promotions to positions of greater responsibility in a nondiscriminatory manner?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
5.	To the extent possible, do you seek out entrepreneurs in a nondiscriminatory manner and encourage them to conduct business with all parts of your organization?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
6.	Do you analyze the results of your efforts to recruit, hire, promote, and use services in a nondiscriminatory manner and use these results to evaluate and improve your EEO program?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
7.	Do you define the responsibility of each level of management to ensure a positive application and vigorous enforcement of your policy of equal employment opportunity and maintain a procedure to review and control managerial and supervisory performance?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
8.	Do you conduct a continuing program to exclude every form of prejudice or discrimination based upon race, color, religion, national origin, age, or sex from your personnel policies and practices and working conditions?	<input checked="" type="radio"/> Yes	<input type="radio"/> No
9.	Do you conduct a continuing review of job structure and employment practices and maintain positive recruitment training, job design, and other measures needed to ensure genuine equality of opportunity to participate fully in all organizational units, occupations, and levels of responsibility?	<input checked="" type="radio"/> Yes	<input type="radio"/> No

SECTION IV ADDITIONAL INFORMATION

You may provide as Exhibit C any additional information that you believe might be useful in evaluating your efforts to comply with the Commission's EEO provisions. There is no requirement to provide additional data or information.

[Exhibit 3]

SECTION V CERTIFICATION

This report must be certified as follows:

- A. By the individual owning the reporting system if individually owned;
- B. By a partner, if a partnership; or
- C. By an officer, if a corporation or association.

I certify that to the best of my knowledge, information and belief, all statements contained in this report are true and correct.

Signed	Title SVP HUMAN RESOURCES
Date 9/5/2012	Name of Respondent KERI ST. JEAN
Telephone No. (include area code) 6036951508	

WILLFUL FALSE STATEMENTS ON THIS FORM ARE PUNISHABLE BY FINE AND/OR IMPRISONMENT (U.S. CODE, TITLE 18, SECTION 1001), AND/OR REVOCATION OF ANY STATION LICENSE OR CONSTRUCTION PERMIT (U.S. CODE, TITLE 47, SECTION 312(a)(1)), AND/OR FORFEITURE (U.S. CODE, TITLE 47, SECTION 503).

Exhibits

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
VAR03	61711193	Universal Sales Representative, Richmond, Virginia 55072534	BABBALU.COM	0	0
			BALTIMORE COUNTY OFFICE OF WORKFORCE DEVELOPMENT	0	0
			CAREER DEVELOPMENT SERVICES PROJECT DIRECTOR	0	0
			CAREERBUILDER	8	0
			CARROLL COUNTY JOB SERVICE	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	22	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	0
			GOVERNORS COMMISSION ON ASIAN PACIFIC AMERICAN AF	0	0
			HOWARD COUNTY PROFESSIONAL OUTPLACEMENT ASSISTANT	0	0
			INTERNAL JOB POSTING	1	1
			JOB HOTLINE	3	0
			LINKEDIN.COM	1	0
			MAYOR'S OFFICE OF HISPANIC AFFAIRS	0	0
			MONSTER.COM	8	0
			NAACP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRVY.COM	0	0
			SEARCH FIRM	4	0
			SIMPLYHIRED	1	0
			SNAGAJOB.COM	1	0
			SUSQUEHANNA WORKFORCE NETWORK	0	0
			TWEETMYJOBS.COM	0	0
			US DEPT OF VETERANS AFFAIRS	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			TESST TECHNICAL INST TECHNICAL INST	0	0
		Universal Sales Representative, Richmond, Virginia 55072534 Total		51	1
	63402970	Headend Technician - Richmond, VA 55068499	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
		Headend Technician - Richmond, VA 55068499 Total	ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
	63892396	Network Ops, Work Flow Coordinator, Richmond VA 50020012	BABBALU.COM	1	1
			BALTIMORE COUNTY OFFICE OF WORKFORCE DEVELOPME	0	0
			BALTIMORE URBAN LEAGUE	0	0
			CAREERBUILDER	1	0
			COMCAST.COM	2	0
			COPPIN STATE COLLEGE	0	0
			DICE.COM	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DLLR PROFESSIONAL OUTPLACEMENT ASSISTANCE CENTER	0	0
			GOVERNORS COMMISSION ON ASIAN PACIFIC AMERICAN AF	0	0
			INTERNAL JOB POSTING	3	1
			MARYLAND JOB SERVICES	0	0
			NAACP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			US DEPT OF VETERANS AFFAIRS	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			TESST TECHNICAL INST TECHNICAL INST	0	0
		Network Ops, Work Flow Coordinator, Richmond VA 50020012 Total		7	1
	64161698	Manager Business Services, Richmond, Virginia 50058971	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	2	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	1
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
		Manager Business Services, Richmond, Virginia 50058971 Total	ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
	64344996	Payment Center Rep(Part Time)-Richmond, VA 55071766	BABBALU.COM	3	1
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	2	0
			COMCAST.COM	3	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Payment Center Rep(Part Time)-Richmond, VA 55071766 Total		6	1
	64670774	Business Services Account Executive, Richmond Virginia 50091359	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Business Services Account Executive, Richmond Virginia 50091359 Total		1	1
	64671683	Business Services Account Executive, Richmond Virginia 50091361	BABBALU.COM	0	0
			BACKPAGE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	1
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Business Services Account Executive, Richmond Virginia 50091361 Total		2	1
	64781860	Non-Subscriber Sales Representative, Richmond, VA 50018476	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	1	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
		Non-Subscriber Sales Representative, Richmond, VA 50018476 Total		1	1
	64781863	Non-Subscriber Sales Representative, Richmond, VA,50036896	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	1	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Non-Subscriber Sales Representative, Richmond, VA,50036896 Total		1	1
	64781868	Non-Subscriber Sales Representative, Richmond, VA 50036895	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	1	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Non-Subscriber Sales Representative, Richmond, VA 50036895 Total		2	1
	65490086	Business Services Sales Manager, Reston, Virginia 50089567	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	1	1
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	0
			FALLS CHURCH SKILLSOURCE CENTER - FAIRFAX COUNTY	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	0
			JOBVERTISE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SENIOR EMPLOYMENT RESOURCES (SER)	0	0
			SERVICE SOURCE	0	0
			SIMPLY HIRED	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND	0	0
			UNIVERSITY OF THE DISTRICT OF COLUMBIA	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Business Services Sales Manager, Reston, Virginia 50089567 Total		3	1
VAR14	61719298	Manager Customer CARE (Call Center), Richmond VA 55065641	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	3	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			FALLS CHURCH SKILLSOURCE CENTER - FAIRFAX COUNTY	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SENIOR EMPLOYMENT RESOURCES (SER)	0	0
			SERVICE SOURCE	0	0
			SIMPLY HIRED	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND	0	0
			UNIVERSITY OF THE DISTRICT OF COLUMBIA	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Manager Customer CARE (Call Center), Richmond VA 55065641 Total		4	0
	62377515	Network Ops (Part Time) Day Of Job, Richmond VA 50058467	BABBALU.COM	0	0
			COMCAST.COM	2	1
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			FALLS CHURCH SKILLSOURCE CENTER - FAIRFAX COUNTY	0	0
			INTERNAL JOB POSTING	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SENIOR EMPLOYMENT RESOURCES (SER)	0	0
			SERVICE SOURCE	0	0
			STRAYER UNIVERSITY	0	0
			SUSQUEHANNA WORKFORCE NETWORK	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND	0	0
			UNIVERSITY OF THE DISTRICT OF COLUMBIA	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Network Ops (Part Time) Day Of Job, Richmond VA 50058467 Total		2	1
	63932184	Warehouse Rep, Spoke, Richmond VA 55078832	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			GOVERNORS COMMISSION ON ASIAN PACIFIC AMERICAN AF	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBCIRCLE.COM	1	1
			JOHN TYLER COMMUNITY COLLEGE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			MARYLAND JOB SERVICES	0	0
			MAYOR'S OFFICE OF HISPANIC AFFAIRS	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Warehouse Rep, Spoke, Richmond VA 55078832 Total		1	1
	64671682	Senior Business Services Account Executive, Richmond Virginia 50091864	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	0
			COMCAST.COM	4	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKEDIN.COM	1	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER .COM	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	1
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Senior Business Services Account Executive, Richmond Virginia 50091864 Total		10	1
	65452733	Manager, Fulfillment (Dispatch), Richmond VA 50094099	BABBALU.COM	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NAACP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SERVICE SOURCE	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Manager, Fulfillment (Dispatch), Richmond VA 50094099 Total		1	1
	65490091	Senior Business Services Account Executive, Richmond, Virginia 50095946	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Senior Business Services Account Executive, Richmond, Virginia 50095946 Total		1	1
	65570186	Supervisor, Fulfillment, Richmond VA 50094376	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NAACP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SERVICE SOURCE	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Supervisor, Fulfillment, Richmond VA 50094376 Total		1	1
	65647307	Coordinator Fulfillment (Quota), Richmond VA 50094999	ARBOR EDUCATION & TRAINING	0	0
			BABBALU.COM	0	0
			COMCAST.COM	0	0
			COMPUTER TRAINING EDU	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			RECRUITMILITARY	0	0
			SERVICE SOURCE	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND	0	0
			UNIVERSITY OF THE DISTRICT OF COLUMBIA	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			TESST TECHNICAL INST TECHNICAL INST COLLEGE	0	0
		Coordinator Fulfillment (Quota), Richmond VA 50094999 Total		1	1
	65647308	Coordinator, Fulfillment (Resource) Richmond VA 50094998	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	3	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Resource) Richmond VA 50094998 Total		3	1
	65647312	Coordinator, Fulfillment (Quota), Richmond VA, 50095003	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA, 50095003 Total		1	1
	65647313	Coordinator, Fulfillment (Quota), Richmond VA, 50095001	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA, 50095001 Total		1	1
	65647314	Coordinator, Fulfillment (Quota), Richmond VA, 50095000	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA, 50095000 Total		1	1
	65647315	Coordinator, Fulfillment (Quota), Richmond VA 50095004	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA 50095004 Total		1	1
	65647316	Coordinator, Fulfillment (Quota), Richmond VA 50095005	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	4	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA 50095005 Total		4	1
	65647318	Coordinator, Fulfillment (Quota), Richmond VA 50095002	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Coordinator, Fulfillment (Quota), Richmond VA 50095002 Total		1	1
	65647320	Coordinator, Fulfillment (Quota), Richmond VA50095006	ARBOR EDUCATION & TRAINING	0	0
			BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			COMPUTER TRAINING EDU	0	0
			DEVRY UNIVERSITY	0	0
			DICE.COM	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	11	1
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SERVICE SOURCE	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND	0	0
			UNIVERSITY OF THE DISTRICT OF COLUMBIA	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
			TESST TECHNICAL INST TECHNICAL INST COLLEGE	0	0
		Coordinator, Fulfillment (Quota), Richmond VA50095006 Total		12	1
	65751877	Business Services Account Executive, Richmond, Virginia 55062538	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	2	1
			EMPLOYER AD NETWORK	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LINKUP	0	0
			MONSTER .COM	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		Business Services Account Executive, Richmond, Virginia 55062538 Total		2	1
	66673612	DSR, Win Back	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	2	1
			COMCAST DSR SITE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIGITAL CABLE ADVERTISEMENT	1	1
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	3	2
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			MONSTER.COM	1	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		DSR, Win Back Total		7	4
	66749711	Warehouse Rep, Spoke	COMCAST.COM	0	0
			EMPLOYEE REFERRAL	1	1
		Warehouse Rep, Spoke Total		1	1
	67023028	Acct Exec 3, Enterprise Direct Sales	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	1	0
			COMCAST.COM	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYEE REFERRAL	2	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	0
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCH FIRM	1	1
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
		Acct Exec 3, Enterprise Direct Sales Total	TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
	67030959	DSR, Win Back	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	3	2
			COMCAST DSR SITE	0	0
			COMCAST.COM	1	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	2	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESJOBS.COM	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		8	3
	67363166	DSR, Win Back	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	0
			COMCAST DSR SITE	0	0
			COMCAST NOW HIRING SIGN	1	0
			COMCAST.COM	2	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	3	1
			GLASSDOOR.COM	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOB HOTLINE	2	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRVY.COM	0	0
			SEARCH FIRM	1	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	1
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		11	2
	67808206	Account Exec 3, Enterprise Direct Sales	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			BRANCHOUT	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYEE REFERRAL	2	1
			EMPLOYER AD NETWORK	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Account Exec 3, Enterprise Direct Sales Total		4	1
	67808210	Account Exec 3, Enterprise Direct Sales	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	1	0
			COMCAST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYEE REFERRAL	1	1
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VALPAK	1	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Account Exec 3, Enterprise Direct Sales Total		3	1
	67808226	Business Account Executive	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYEE REFERRAL	1	1
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	0
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Business Account Executive Total		3	1
	68322161	Business Account Executive	BABBALU.COM	0	0
			BACKPAGE	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	2	0
			COMCAST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Business Account Executive Total		4	1
	68327246	VP 1, Field Operations	BABBALU.COM	0	0
			COMCAST.COM	3	0
			CRAIGSLIST.COM	0	0
			DICE.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYEE REFERRAL	1	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	1
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			LEE HECHT HARRISON	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCH FIRM	2	0
			SHEPHERD UNIVERSITY	0	0
			THE LADDERS	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
		VP 1, Field Operations Total		8	1
	68625421	Business Acct Exec 1, SMB Direct Sales	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	1
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Business Acct Exec 1, SMB Direct Sales Total		2	1
	68625424	Business Acct Exec 1, SMB Direct Sales	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	1
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			THE LADDERS	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Business Acct Exec 1, SMB Direct Sales Total		2	1
	68723345	Acct. Exec 3, Entrp Direct Sales (Strtg)	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			BRANCHOUT	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYER AD NETWORK	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Acct. Exec 3, Entrp Direct Sales (Strtg) Total		1	1
	68780498	Mgr, Network Maintenance	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			BRANCHOUT	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	6	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYER AD NETWORK	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	6	1
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			SEARCHEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Mgr, Network Maintenance Total		12	1
	68890185	Coord 2, Technl Prodt Sales Suppt (BSS)	BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	1
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
		Coord 2, Technl Prodt Sales Suppt (BSS) Total		1	1
	69071873	Acct Exec 3, Enterprise Direct Sales	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	1
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Acct Exec 3, Enterprise Direct Sales Total		1	1
	69071874	Business Account Executive	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	2	1
			COMCAST.COM	2	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			HIRED JOB DATABASE	1	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			INDEED	0	0
			INTERNAL JOB POSTING	2	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		Business Account Executive Total		7	1
	69072500	Business Acct Exec 3, SMB Direct Sales	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			BRANCHOUT	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			EMPLOYER AD NETWORK	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			FREDERICK DEPARTMENT OF SOCIAL SERVICES	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			JAMES MADISON UNIVERSITY	0	0
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			NATIONAL COLLEGE	0	0
			RECRUITMILITARY	0	0
			SEARCH FIRM	1	1
			SEARCHLEASE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY PIEDMONT	0	0
			UNITED WAY- WINCHESTER	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		Business Acct Exec 3, SMB Direct Sales Total		1	1
	69553363	Network Ops, Router	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	1	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	10	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
		Network Ops, Router Total		12	1
	69553364	Network Ops, Router	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	0	0

Comcast Cable Communications, Inc.
2012 Sourcing Summary
Reporting Period September 1, 2011-August 31, 2012
Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			COMCAST.COM	1	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	6	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
		Network Ops, Router Total		7	1
	69553368	Network Ops, Router	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	1	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	4	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
		Network Ops, Router Total		5	1
	69553371	Network Ops, Router	BABBALU.COM	0	0
			BACKPAGE	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	1	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			GLASSDOOR.COM	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	3	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JUUU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			RICHMOND TIMES DISPATCH	1	0
			SEARCHLEASE	0	0
			SHEPHERD UNIVERSITY	0	0
			SIMPLY HIRED	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
		Network Ops, Router Total		5	1
	69555047	Network Ops, Router	BABBALU.COM	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			COMCAST.COM	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	6	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			SHEPHERD UNIVERSITY	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
		Network Ops, Router Total		7	1
	69555049	Network Ops, Router	BABBALU.COM	0	0
			BLUE RIDGE COMMUNITY COLLEGE	0	0
			COMCAST.COM	2	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DOWELL J. HOWARD CENTER	0	0
			FREDERICK COUNTY, VA PUBLIC SCHOOLS	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	3	1
			JAMES RUMSEY TECHNICAL INSTITUTE	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SHEPHERD UNIVERSITY	0	0
			UNITED WAY- WINCHESTER	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
		Network Ops, Router Total		5	1
	69555576	Network Ops, Router	BABBALU.COM	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE OF BALTIMORE COUNTY--CATONSVIL	0	0
			COPPIN STATE UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DLLR PROFESSIONAL OUTPLACEMENT ASSISTANCE CENTER	0	0
			DLLR WORKFORCE DEVELOPMENT CENTER	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	4	1
			MORGAN STATE UNIVERSITY	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
		Network Ops, Router Total		4	1
VAR73	62532690	MDU Direct Sales Representative, Richmond, Virginia, 50077714	AMERICAS JOB EXCHANGE	1	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	4	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			DIGITAL CABLE ADVERTISEMENT	1	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INTERNAL JOB POSTING	1	0
			ITT TECHNICAL INSTITUTE	0	0
			JOB HOTLINE	1	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			MONSTER .COM	0	0
			NATIONAL ASSOC OF SALES PROFESSIONALS	1	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESHEADS.COM	1	0
			SALESJOBS.COM	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		MDU Direct Sales Representative, Richmond, Virginia, 50077714 Total		11	1
	65988053	DSR, Win Back	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	1	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	1	0
			EMPLOYER AD NETWORK	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESJOBS.COM	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL C	0	0
		DSR, Win Back Total		2	1
	65988059	DSR, Win Back	ANNE ARUNDEL ONE STOP CAREER CENTER	0	0
			BABBALU.COM	0	0
			BALTIMORE URBAN LEAGUE	0	0
			CAREERBUILDER	0	0
			CHARLES COUNTY DEPARTMENT OF SOCIAL SERVICES	0	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE OF BALTIMORE CTY- CATONSVILLE	0	0
			COPPIN STATE COLLEGE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			DLLR PROFESSIONAL OUTPLACEMENT ASSISTANCE CENTER	0	0
			DLLR WORKFORCE DEVELOPMENT CENTER	0	0
			EMPLOYEE REFERRAL	1	1
			EMPLOYER AD NETWORK	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			JUUJ	0	0
			MARYLAND JOB SERVICES	0	0
			MONSTER .COM	0	0
			MORGAN STATE UNIVERSITY	0	0
			NAACP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESJOBS.COM	0	0
			SIMPLY HIRED	0	0
			SOUTHERN MARYLAND WORKFORCE SERVICES	0	0
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			UNIVERSITY OF MARYLAND BALTIMORE COUNTY	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	0	0
		DSR, Win Back Total		1	1
	66172325	DSR, MDU	BABBALU.COM	0	0
			COMCAST.COM	1	1
			DEVRY UNIVERSITY	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			FALLS CHURCH SKILLSOURCE CENTER - FAIRFAX COUNTY	0	0
			INTERNAL JOB POSTING	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SENIOR EMPLOYMENT RESOURCES (SER)	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			STRAYER UNIVERSITY	0	0
			TWEETMYJOBS.COM	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, MDU Total		1	1
	66286413	DSR, MDU	BABBALU.COM	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	1
			COMCAST DSR SITE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			MONSTER .COM	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESJOBS.COM	0	0
			SIMPLY HIRED	0	0
			TWEETMYJOBS.COM	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, MDU Total		1	1
	67198884	DSR, MDU	AFRICAN AMERICAN ASSOCIATION	1	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			COMCAST.COM	4	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	2	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	2	1

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LEE HECHT HARRISON	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SALESJOBS.COM	0	0
			SEARCHEASE	0	0
			SHOPPING CART ADVERTISEMENT	1	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, MDU Total		11	1
	67945248	DSR, Win Back	BABBALU.COM	0	0
			BOSTONHIRE.COM	1	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	0	0
			CAREERS ON DEMAND	2	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	2	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIGITAL CABLE ADVERTISEMENT	1	1
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	3	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SEARCHEASE	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			WORD OF MOUTH	1	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		10	2
	68045943	DSR, Win Back	AFRICAN AMERICAN ASSOCIATION	1	0
			AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	1
			COMCAST DSR SITE	0	0
			COMCAST.COM	2	1
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	2	0
			EMPLOYER AD NETWORK	0	0
			ENTRAVISION COMMUNICATIONS	1	1
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBDANGO.COM	1	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	1
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRVY.COM	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		9	4
	68563980	DSR, Win Back	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	4	2
			CAREERS ON DEMAND	1	1
			COMCAST DSR SITE	0	0
			COMCAST.COM	0	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	3	2
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRVY.COM	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		8	5
	69072501	DSR 1, Individual Direct Sales (MDU)	BABBALU.COM	0	0
			BACKPAGE	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	2	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			GLASSDOOR.COM	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			GOODWILL OF CENTRAL VIRGINIA	0	0
			HOTJOBS.COM	2	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	0
			ITT TECHNICAL INSTITUTE	0	0
			JOB HOTLINE	1	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0
			MONSTER.COM	3	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRVY.COM	0	0
			SEARCHLEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			YAHOO.COM	1	1
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR 1, Individual Direct Sales (MDU) Total		11	1
	69174212	DSR, Win Back	AFTERCOLLEGE	0	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	1	1
			COMCAST DSR SITE	0	0
			COMCAST.COM	3	2
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	2	1
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	0	0
			ITT TECHNICAL INSTITUTE	0	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUUU	0	0
			LINKUP	0	0
			MONSTER (CAN)	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			MONSTER.COM	2	0
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		8	4
	69556330	DSR, Win Back	AFTERCOLLEGE	0	0
			AMERICAS JOB EXCHANGE	1	0
			BABBALU.COM	0	0
			BACKPAGE	0	0
			BRANCHOUT	0	0
			CAPITAL AREA WORKFORCE	0	0
			CAREERBUILDER	4	0
			COMCAST DSR SITE	0	0
			COMCAST.COM	3	0
			COMMUNITY COLLEGE WORKFORCE ALLIANCE	0	0
			CRAIGSLIST.COM	0	0
			DIRECTEMPLOYERS.COM	0	0
			DIVERSITYINC	0	0
			EMPLOYEE REFERRAL	5	1
			EMPLOYER AD NETWORK	0	0
			GLASSDOOR.COM	0	0
			GOODWILL OF CENTRAL VIRGINIA	0	0
			INDEED	0	0
			INTERNAL JOB POSTING	1	1
			ITT TECHNICAL INSTITUTE	0	0
			JOB HOTLINE	1	0
			JOBVERTISE	0	0
			JOHN TYLER COMMUNITY COLLEGE	0	0
			JUJU	0	0
			LINKUP	0	0
			MNJOB BANK.COM	1	0
			MONSTER (CAN)	0	0
			MONSTER.COM	1	1
			NAAAP	0	0
			NATIONAL BLACK MBA ASSOCIATION	0	0
			RECRUITMILITARY	0	0
			SALESGRAVY.COM	0	0
			SEARCH FIRM	1	0
			SEARCHEASE	0	0
			SIMPLY HIRED	0	0
			VIRGINIA EMPLOYMENT COMMISSION	0	0

Comcast Cable Communications, Inc.
 2012 Sourcing Summary
 Reporting Period September 1, 2011-August 31, 2012
 Unit #11582

Branch	Primary Requisition	Primary Requisition Title	Source	Sum of Interviewed	Sum of Hired
			WESTWOOD COLLEGE	0	0
			WOMENFORHIRE	0	0
			DISABLED PERSON INC	0	0
			HBUCONNECT LLC	0	0
			WALTER KAITZ	0	0
			JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	0	0
			OUT & EQUAL WORKFORCE ADVOCACY	0	0
			MILITARY OFFICERS ASSOCIATION OF AMERICA	0	0
			ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	0	0
		DSR, Win Back Total		18	3
Grand Total				346	83

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

Source Name	Contact Name	Contact Title	Address	Phone #	Interviewed	Hired	Notification Organization (Yes/No)
AFRICAN AMERICAN ASSOCIATION	http://www.africanamericaninns.com/	http://www.africanamericaninns.com/	africanamericaninns@yahoo.com	877-422-5777	2	0	N
AFTERCOLLEGE	info@aftercollege.com	info@aftercollege.com	98 Battery Street, Suite 502 San Francisco, CA 94111	415-263-1300	0	0	N
AMERICAS JOB EXCHANGE	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	2	0	N
ANNE ARUNDEL ONE STOP CAREER CENTER	Jerome Duncan	Employment	7480 B&A Blvd, Glen Burnie, MD 21061	410-674-5240	0	0	N
ARBOR EDUCATION & TRAINING	http://www.rescare.com/workforce-services-contact-us.php	http://www.rescare.com/workforce-services-contact-us.php	9901 Linn Station Road Louisville, Kentucky 40223-3808	502.394.2100	0	0	N
BABBALU.COM	JWT - Trish Golden	Client Director	15 Lewis Street, Suite 107, Hartford, CT 06103	860-478-2115	0	0	N
BACKPAGE	JWT - Trish Golden	Client Director	PO Box 21328, Phoenix, AZ 85034	212-210-1192	0	0	N
BALTIMORE COUNTY OFFICE OF WORKFORCE DEVELOPMENT	Angela Harkness	Business Resource Representative/Outreach Coordinator	400 Washington Ave., Towson, MD 21204	410-887-3917	0	0	N
BALTIMORE URBAN LEAGUE	Desiree Robinson	Employment	512 Orchard Street, Baltimore, MD 21201	410-523-8150	0	0	N
BLUE RIDGE COMMUNITY COLLEGE	Mary Sullivan-Coordinator, Workforce Development		1 College Lane, Weyers Cave, VA 24486	540-453-2215 ext 2320	0	0	N
BOSTONHIRE.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	1	0	N
BRANCHOUT	Branchout.com	Branchout.com	Branchout.com	Branchout.com	0	0	N
CAPITAL AREA WORKFORCE	N/A	N/A	7333 Whitepine Road, Chesterfield, VA 23237	804-271-8510	0	0	N
CAREER DEVELOPMENT SERVICES PROJECT DIRECTOR	N/A	N/A	N/A	N/A	0	0	N
CAREERBUILDER	JWT - Trish Golden	Client Director	5550-A Peachtree Parkway, Norcross, GA 30092	866-438-1485	38	10	N
CAREERS ON DEMAND	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	3	1	N
CARROLL COUNTY JOB SERVICE	Chris Weinbrenner	Business Consultant	224 N. Center St, Westminster, MD 21157	410-386-2521	0	0	N

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

CHARLES COUNTY DEPARTMENT OF SOCIAL SERVICES	Renee Curry	rcurry@dhr.state.md.us	200 Kent Avenue, La Plata, MD 20646	301-392-6400	0	0	N
COMCAST DSR SITE	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	0	0	N
COMCAST NOW HIRING SIGN	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	1	0	N
COMCAST.COM	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	87	12	N
COMMUNITY COLLEGE OF BALTIMORE COUNTY--CATONSVILLE	Karen Gunzelman- Employment Counselor	kgunzelm@ccbcmd.edu	800 South Rolling Rd, Baltimore, MD 21228	443-840-4761	0	0	N
COMMUNITY COLLEGE OF BALTIMORE CTY CATONSVILLE	Karen Gunzelman- Employment Counselor	kgunzelm@ccbcmd.edu	800 South Rolling Rd, Baltimore, MD 21228	443-840-4761	0	0	N
COMMUNITY COLLEGE WORKFORCE ALLIANCE	Suzanne Etherington- Contract Training Coordinator	setherington@ccwa.vccs.edu	1630 East Parham Road, Richmond, VA 23228	804-440-1527	0	0	N
COMPUTER TRAINING EDU	Jennifer Chadwell	Director of Placement	jennifer.chadwell@comput ertraining.edu	317-418-4900	0	0	N
COPPIN STATE COLLEGE	www.coppin.edu/ u/	www.coppin.edu/	2500 West North Avenue Baltimore, MD 21216	(410) 951-3000	0	0	N
COPPIN STATE UNIVERSITY	Linda Bowie- Director of Career Services	lbowie@coppin.edu/careerservices@coppin.edu	2500 West North Avenue, Baltimore, MD 21216	410-951-3000	0	0	N
CRAIGSLIST.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	0	0	N
DEVRY UNIVERSITY	Heather Carey- Employer Liason	hcarey@devry.edu	4550 Montgomery Ave, Bethesda, MD 20814	703-414-4036	0	0	N
DICE.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	2	0	N
DIGITAL CABLE ADVERTISEMENT	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	3	2	N
DIRECTEMPLOYERS.COM	JWT - Trish Golden	Client Director	9002 N Purdue Road, Indianapolis, IN 46268	866-268-6206	0	0	N
DISABLED PERSON INC	JWT - Trish Golden	Client Director	PO Box 230636, Encinitas, CA 92023	760-420-1269	0	0	N
DIVERSITYINC	JWT - Trish Golden	Client Director	342 Nassau Street, Princeton, NJ 08540	973-494-0506	0	0	N

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

DLLR PROFESSIONAL OUTPLACEMENT ASSISTANCE CENTER	Tom Dezell-Workforce Services Specialist	tdezell@dlr.state.md.us	7161 Columbia Gateway Drive, Columbia, MD 21046	410-290-2630	0	0	N
DLLR WORKFORCE DEVELOPMENT CENTER	Tom Dezell-Workforce Services Specialist	tdezell@dlr.state.md.us	7161 Columbia Gateway Drive, Columbia, MD 21046	410-290-2630	0	0	N
DOWELL J. HOWARD CENTER	Lynn Reifsnyder	reifsn1@frederick.k12.va.us	156 Dowell J. Circle Winchester, VA 22602	540-662-8997	0	0	N
ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE	Jeremy Johnson	JJohnson@epci.edu	800 Monnefield Park Dr, Richmond, VA 23236	804-330-5533	0	0	N
EMPLOYEE REFERRAL	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	43	15	N
EMPLOYER AD NETWORK	http://www.employeradnetwork.com/contact_us	http://www.employeradnetwork.com/contact_us	http://www.employeradnetwork.com/contact_us	800.609.9024	0	0	N
ENTRAVISION COMMUNICATIONS	http://www.entraurovision.com/contact/	http://www.entraurovision.com/contact/	2425 Olympic Boulevard Suite 6000 West Santa Monica, California 90404	310-447-3870	1	1	N
FALLS CHURCH SKILLSOURCE CENTER - FAIRFAX COUNTY	Vince Zupan	Vincent.Zupan@fairfaxcounty.gov	6245 Leesburg Pike Suite 315, Falls Church, VA 22044	703-533-5400	0	0	N
FREDERICK COUNTY, VA PUBLIC SCHOOLS	Steve Straight-Supervisor of Career and Technical Education		1415 Amherst St, Winchester, VA 22604	540-662-3888 ext 88178	0	0	N
FREDERICK DEPARTMENT OF SOCIAL SERVICES	Gwen Monroe-Director	straighs@frederick.k12.va.us	107 N. Kent St., Winchester, VA 22601	540-665-5688	0	0	N
GLASSDOOR.COM	JWT - Trish Golden	Client Director	1 Harbor Drive, Suite 300, Sasalito, CA 94965	212-210-1192	0	0	N
GOODWILL OF CENTRAL VIRGINIA	Communications Manager	media@goodwillvirgina.org/info@goodwillcva.org	6301 Midlothian Turnpike, Richmond, VA 23225	(804) 745-6300	0	0	N
GOVERNORS COMMISSION ON ASIAN PACIFIC AMERICAN AFFAIRS	Agnes Smith	Executive Assistant	301 W. Preston Street, Suite 1500, Baltimore, MD 21201	410-767-7491	0	0	N
HBUCONNECT LLC	JWT - Trish Golden	Client Director	750 Cross Pointe Road, Suite Q, Gahanna, OH 43230	614-416-5514	0	0	N
HIRED JOB DATABASE	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	1	0	N

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

HOTJOBS.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	2	0	N
HOWARD COUNTY PROFESSIONAL OUTPLACEMENT ASSISTANCE CENTER	Lloyd Day	lday@dllr.state.md.us	7161 Columbia Gateway Dr, Columbia, MD 21046	410-290-2620	0	0	N
INDEED	JWT - Trish Golden	Client Director	177 Broad Street, 6th Floor, Stamford, CT 06901	203-391-6310	0	0	N
INTERNAL JOB POSTING	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	101	33	N
ITT TECHNICAL INSTITUTE	Amy Rusiloski	National Director of Career Services	300 Gateway Centre Parkway, Richmond, VA 23235	804-330-4992	0	0	N
JAMES MADISON UNIVERSITY	Denise Meadows	Career and Academic Planning	800 S. Main St, Harrisonburg, VA 22807	540-568-6229	0	0	N
JAMES RUMSEY TECHNICAL INSTITUTE	Tom Armbruster	tarmbres@access.k12.wv.us	3274 Hedgesville Rd, Martinsburg, WV 25403	304-754-7925	0	0	N
JOB HOTLINE	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	8	0	N
JOB OPPORTUNITIES FOR DISABLED AMERICAN VETERANS	JWT - Trish Golden	Client Director	PO Box 230636, Encinitas, CA 92023	760-420-1269	0	0	N
JOBCIRCLE.COM	JOBCIRCLE.COM	JOBCIRCLE.COM	4 West Prescott Alley West Chester, PA, 19380	1-877-966-0050	1	1	N
JOB DANGO.COM	JOB DANGO.COM	JOB DANGO.COM	PO Box 33710 Portland, Oregon 97292	503-256-4446	1	0	N
JOB VERTISE	JWT - Trish Golden	Client Director	32 Cumberland Drive, Lincolnshire, IL 60069	212.210.1192	0	0	N
JOHN TYLER COMMUNITY COLLEGE	Hubbard-Student	mhubbard@jtcc.edu	Parkway, Midlothian, VA 23114	804-594-1559	0	0	N
JUJU	JWT - Trish Golden	Client Director	PO BOX 715486, Columbus, OH 43218	212-210-1192	0	0	N
LEE HECHT HARRISON	Christine Cessna	Branch Manager	1101 17th St NW # 200 Washington, DC 20036-4700	202-637-0011	0	0	N
LINKEDIN.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	2	0	N
LINKUP	JWT - Trish Golden	Client Director	5051 Highway 7, Suite 240, St Louis Park, MD 55416	866-359-9360	0	0	N
MARYLAND JOB SERVICES	Jerome Duncan	jduncan@dllr.state.md.us	7500 Ritchie Highway, Glen Burnie, MD 21061	410-421-8300	0	0	N
MAYOR'S OFFICE OF HISPANIC AFFAIRS	Jose Ruiz	Operations Director	250 City Hall, Baltimore MD 21202	410-545-6532	0	0	N
MILITARY OFFICERS ASSOCIATION OF AMERICA	JWT - Trish Golden	Client Director	201 N Washington Street, Alexandria, VA 22314	800-234-6622	0	0	N

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

SEARCH FIRM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	10	2	N
SEARCHEASE	JWT - Trish Golden	Client Director	51 Mill Street, Bldg. E, Suite 21, Hanover, MA 02339	703-750-1936	0	0	N
SENIOR EMPLOYMENT RESOURCES (SER)	Jim Nanjo	Director of Outreach	4201 John Marr Drive Suite 236, Annandale, VA 22003	212-210-6812	0	0	N
SERVICE SOURCE	Jacque Scholl	HR Manager	6925 Edsall Road, Alexandria, VA 22312	304-876-5116	0	0	N
SHEPHERD UNIVERSITY	Victoria Buchbauer	Director of Career Services	301 N. King St. Shepherdstown, WV 25443	(304) 876-5000	0	0	N
SHOPPING CART ADVERTISEMENT	http://cartvertising.com/	http://cartvertising.com/	17015 Park Row Houston, TX 77084	1-800-247-4793	1	0	N
SIMPLY HIRED	JWT - Trish Golden	Client Director	370 San Aleso Avenue, Suite 200, Sunnyvale, CA 94085	212.210.1192	0	0	N
SIMPLYHIRED	JWT - Trish Golden	Client Director	370 San Aleso Avenue, Suite 200, Sunnyvale, CA 94085	212.210.1192	1	0	N
SNAGAJOB.COM	Marni Levine	JWT Account Executive	466 Lexington Avenue 4th Floor New York, NY 10017	212-210-6812	1	0	N
SOUTHERN MARYLAND WORKFORCE SERVICES	Toni Branch-Gorman	Business Services Representative	175 Post Office Rd, Waldorf, MD 20602	301-645-8712	0	0	N
STRAYER UNIVERSITY	LRC Manger	nqn@strayer.edu	1520 Jabez Run, Millersville, MD 21108	410-923-4500	0	0	N
SUSQUEHANNA WORKFORCE NETWORK	Jackie Angerhoffer	Manager	34 N. Philadelphia Blvd, Aberdeen, MD 21001	410-575-7248	0	0	N
TESST TECHNICAL INST TECHNICAL INST	Sue Sherwood	Job Developer	1520 South Caton Avenue, Baltimore, MD 21227	410-644-6400	0	0	N
THE LADDERS	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	0	0	N
TWEETMYJOBS.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	0	0	N
UNITED WAY PIEDMONT	Monice Cothran	Director of Employment Services	1202 S. Main Street, Culpeper, VA 22701	864.582.7556	0	0	N
UNITED WAY- WINCHESTER	Joseph Shtulman-President	uway@visuallink.com	329 N. Cameron St. Suite 201, Winchester, VA 22601	540-536-1610	0	0	N
UNIVERSITY OF MARYLAND	Linda Lenoir	Assistant Director	3100 Hornbake Library, College Park, MD 20742	301-314-7225	0	0	N

Comcast Cable Communications, Inc.
Source Contact List
Unit #11582, Henrico County, VA
Reporting Period: 09/01/11 to 08/31/12

UNIVERSITY OF MARYLAND BALTIMORE COUNTY	Shobna Arora- Recruitment/ Labor Relations Specialist	sarora1@umbc.edu	1000 Hilltop Circle, Baltimore, MD 21250	410-455-1638	0	0	N
UNIVERSITY OF THE DISTRICT OF COLUMBIA	Janet McGuire- Student Affairs, Vice President	jmcguire@udc.edu	4200 Connecticut Avenue NW Washington, DC 20008	202-274-6412	0	0	N
US DEPT OF VETERANS AFFAIRS	Paul Prozialeck	paul.prozialeck@vba.va.gov	810 Vermont Avenue, NW – Washington, DC 20420	800-827-1000	0	0	N
VALPAK	valpak.com	valpak.com	valpak.com	1.800.499.0473	1	0	N
VIRGINIA DEPARTMENT OF REHABILITATIVE SERVICES	Doug Strosnider	Rehabilitation Counselor	20 Ricketts Dr., Winchester, VA 22601	540-722-3453	0	0	N
VIRGINIA EMPLOYMENT COMMISSION	John Broadway- Commissioner		703 East Main St, Richmond, VA 23219	804-786-1485	0	0	N
WALTER KAITZ	JWT - Trish Golden	Client Director	25 Massachusetts Avenue, NW - Suite 100 Washington, DC 20001	202-222-2490	0	0	N
WESTWOOD COLLEGE	Jennifer Gates	JGates@westwood.edu	7619 Little River Turnpike, Suite 500, Annandale, VA	877-280-4006	0	0	N
WOMENFORHIRE	JWT - Trish Golden	Client Director	155 West 72nd Street, Suite 403, New York, NY 10023	212-290-2600	0	0	N
WORD OF MOUTH	Comcast	Comcast Cable	1500 Market St Philadelphia PA 19102	2156551700	6	3	N
YAHOO.COM	JWT - Trish Golden	Client Director	trish.golden@jwt.com	212.210.1192	1	1	N
ECPI TECHNICAL COLLEGE TECHNICAL COLLEGE TECHNICAL COLLEGE	Jeremy Johnson	JJohnson@epci.edu	800 Monnefield Park Dr, Richmond, VA 23236	804-330-5533	0	0	N
TESST TECHNICAL INST TECHNICAL INST COLLEGE	Sue Sherwood	Job Developer	1520 South Caton Avenue, Baltimore, MD 21227	410-644-6400	0	0	N
TESST TECHNICAL INST TECHNICAL INST TRAINING CENTER	Sue Sherwood	Job Developer	1520 South Caton Avenue, Baltimore, MD 21227	410-644-6400	0	0	N
Grand Total					346	83	

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

	FCC Recruitment Menu Activity	Recruiting Event	Sponsor	Date	System Personnel Involved	Narrative
1	Participation in at least two job fairs by unit personnel who have substantial responsibility in making hiring decisions.	Hiring Our Heroes	U.S. Chamber of Commerce, Department of Labor Veterans Employment and Training (DOL VETS), the Virginia Committee of the Employer Support of the Guard and Reserve (ESGR), the Virginia Chamber of Commerce, the Greater Richmond Chamber of Commerce, the Virginia Employment Commission, and local chambers	2/21/2012	Beltway Recruiting Team	Active duty military members, Guard and Reserve members and eligible spouses
		Feria de la Oportunidad Hispanic Job Fair	The Virginia Hispanic Chamber of Commerce and Comcast	7/28/2012	Beltway Recruiting Team	Annual Job Fair and Community Expo aimed at Richmond's Latino communities, but open to all to participate
2	Hosting at least one job fair.	General Information Session at offsite location in Fredericksburg, VA	Comcast	10/5/2011	Beltway Region Recruiting Team and Business Management	Group Open House aimed at hiring for Direct Sales
		General Information Session at offsite location in Fredericksburg, VA	Comcast	11/30/2011	Beltway Region Recruiting Team and Business Management	Group Open House aimed at hiring for Direct Sales
		General Information Session at offsite location in Fredericksburg, VA	Comcast	2/1/2012	Beltway Region Recruiting Team and Business Management	Group Open House aimed at hiring for Direct Sales
		General Information Session at offsite location in Fredericksburg, VA	Comcast	3/7/2012	Beltway Region Recruiting Team and Business Management	Group Open House aimed at hiring for Direct Sales
		General Information Session at offsite location in Fredericksburg, VA	Comcast	4/4/2012	Beltway Region Recruiting Team and Business Management	Group Open House aimed at hiring for Direct Sales

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

3	Co-sponsoring at least one job fair with organizations in the business and professional community whose membership includes substantial participation of women and minorities.	Feria de la Oportunidad Hispanic Job Fair	The Virginia Hispanic Chamber of Commerce and Comcast	7/28/2012	Beltway Recruiting Team	Annual Job Fair and Community Expo aimed at Richmond's Latino communities, but open to all to participate
4	Participate in at least two events sponsored by organizations representing groups present in the community interested in cable television employment issues, including conventions, career days, workshops, and similar activities.					
5	Establishment of an internship program designed to assist members of the community to acquire skills needed for cable television employment.					
6	Participation in general (as opposed to vacancy-specific) outreach efforts such as job banks and internet programs designed to promote outreach generally.					
7	Participation in scholarship programs designed to assist students interested in pursuing a career in the cable industry.					
8	Establishment of training programs designed to enable unit personnel to acquire skills that could qualify them for higher level positions.	Business Writing Skills	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Employees	This program focuses on Competency Areas: Execution Excellence & Reliability, Responsible Working
		Comcast Business Strategy and Finance	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	Teaches how financial metrics drive business decisions

Comcast Cable Communications, Inc.
2012 General Recruitment Report
Reporting Period 9/1/2011 - 8/31/2012
Unit # 11582
Henrico County, VA

		Comcast Talent Introduction	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Employees	This module introduces employees to Comcast Talent, the new approach to performance management.
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Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

		Comcast Talent: Career Development Plan	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Employees	This training is to help pinpoint what it is you may want to do next in your career.
		Comcast Talent: Individual Dev Plans	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Employees	Learn how to conduct an initial conversation with your manager/direct report to identify strengths and development areas to include in the Individual Development Plan (IDP)
		Core Labor Relations	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	Core Labor Relations for Management focuses on the importance of the relationship between the supervisor and frontline employee when dealing with labor relations issues.
		Cross Functional Partnerships	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and Managers	This course serves to identify Key Performance Indicators for all functional groups, and determines the impacts and needs of each group.

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

		Facilitative Leadership	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Managers	Provides Managers with the practical skills and tools for tapping the creativity, experience and commitment of the people with whom the leader works. The eight principles of facilitative leadership are experienced and practiced during this program. They include: Sharing an Inspiring Vision, Focusing on Results, Process and Relationship, Seeking Maximum Appropriate Involvement, Designing Pathways to Action, Facilitating Agreement, Coaching for Performance, and Celebrating Accomplishment.
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Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

		HFC Now - ILT	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	NCT 4,5,6 and Network/LMC Dispatchers	HFC NOW is a training course for network technicians, LMC dispatchers, and their supervisors to work together to improve network health.
		Hiring for Success: Behavioral Interviewing	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and Managers	Given various scenarios learners will select most appropriate interview questions; use behavior based questions in a sequential process to select responses that most accurately predict candidates' future behavior.
		How we Measure Success at Comcast	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Employees	This module will help you understand how to connect business performance to employee performance.
		Managing Change	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and Managers	This courses teaches the dynamic of change from an individual to an organizational perspective. Emphasis will be on identifying management strategies that will assist individuals and teams dealing with change.
		Messaging to Your Team	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Frontline Supervisors	Messaging to Your Team focuses on the importance of effective messaging and downward communication strategies.

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

		Principles of Leadership	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	Principles of Leadership focuses on the general aspects of management that are immediately pertinent to new leaders. Topics include Performance Management, Coaching, Delegation, Corrective Action and How We Measure Success.
		Time Management for Supervisors	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors	Time Management is a course in which supervisors will discuss the basics of time management and task prioritization, so that they can be more time to coaching their reports.
		Virtual Financial Literacy Series	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Directors	Through this series, participants will join key leaders from the finance organization for presentations and discussions on various aspects of Comcast's finances. Participants will gain a greater understanding of the financial reports used to operate the business from a macro to micro level of operations.

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

9	Establishment of a mentoring program for unit personnel.					
10	Participation in at least two events or programs sponsored by educational institutions relating to career opportunities in the cable industry.					
11	Sponsorship of at least one event in the community designed to inform and educate members of the public as to employment opportunities in the cable industry.					
12	Listing of each upper-level category opening in a job bank or newsletter of media trade groups whose membership includes substantial participation of women and minorities.					
13	Provision of assistance to unaffiliated non-profit entities in the maintenance of web sites that provide counseling on the process of searching for cable industry employment and/or other career development assistance pertinent to the cable industry.					

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

14	Provision of training to management level personnel as to methods of ensuring equal employment opportunity and preventing discrimination.	Creating a Culture of Inclusion	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	Leadership training to give an understanding of tactics to create a culture that celebrates individual differences and how to define inclusion as it relates to Comcast culture.
		Hiring for Success: Legal Interviewing	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and Managers	By the end of this course learners will be able to distinguish between legal and illegal interview questions.
		POL: Legal Side of Management (Part	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	By the end of this module, you will recognize your duty to act as a manager, know methods for minimizing legal exposure and have a basic understanding of the Equal Employment Opportunity Laws and Family and Medical Leave Act
		POL: Legal Side of Management (Part	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	By the end of this module, you will have a basic understanding of The Americans with Disabilities Act (ADA) and Federal EEO laws regarding religious beliefs and practices, become aware of EEOC retaliation guidelines and learn methods of avoiding common employment law mistakes
		Maintain a Harassment-Free Workplace-Mgr	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	This training module covers Comcast's policy against sexual harassment, general harassment, and other related conduct.

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

		Preventing Workplace Violence for Mgrs	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	Supervisors and above	Comcast is committed to providing a work environment that is safe, secure and free of prejudice, harassment, threats, intimidation and violence. This course is part of Comcast's continuing effort to provide an environment that fosters dignity and respect to all employees.
		Annual Equal Employment Opportunity Training	Comcast Univ. & Regional Learning & Dev. Team	Ongoing	All Exempt employees	Annual required training on Comcast Equal Employment Opportunity Policies and Procedures.

Comcast Cable Communications, Inc.
 2012 General Recruitment Report
 Reporting Period 9/1/2011 - 8/31/2012
 Unit # 11582
 Henrico County, VA

15	Provision of training to personnel of unaffiliated non-profit organizations interested in cable industry employment opportunities that would enable them to refer better job candidates for cable television video programming positions.					
16	Participation in other activities reasonably calculated by the unit to further the goal of disseminating employment opportunity information to job candidates who might otherwise be unaware of such opportunities.					